



# OPEN FOOD NETWORK AUSTRALIA

# 2022 Annual Report





# Acknowledgement of Country

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We respectfully acknowledge the Traditional Custodians of the unceded lands on which we meet, work and live.

We pay our respects to their Elders, past and present and acknowledge their deep spiritual relationship to the Country.



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# About Us

## Our Vision

A world where fair, open food & farming networks (re)connect people and regenerate the earth.

## Our Mission

Our mission is to co-create and activate short food supply chains, that ensure a fair price for farmers and support food access for all



Open Food Network Australia and past and present members of Baw Baw Food Hub.

## Food systems can change the world

Food systems are intertwined with some of the world's greatest challenges including equity, health, resilience and climate change. Food systems can be a powerful and effective lever for creating positive change in these areas, as well as economic, environmental and community resilience.

Since 2012, Open Food Network Australia has been striving to transform our food systems to be:

- **Fair** - Farmers and producers receive a fair price for their produce.
- **Local** - Short supply chains are more efficient, sustainable and resilient, ensuring access to fresh, local produce.
- **Transparent** - This new food system is trust based, and built on sharing information, tools and resources.
- **Equitable** - healthy, fresh, nutritious and culturally relevant food is accessible to all

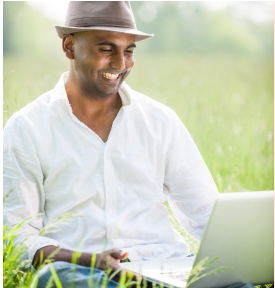


Former Open Food Network Customer Support Officer and Co-founder of Strathbogie Local Renata Cumming





# How we are working towards our Vision



## Building technology for food systems

Our e-commerce platform and other software products, services and integrations enable unique collaboration across short supply chains, increasing users' viability.

## Empowering enterprises

We empower community food enterprises through knowledge, skills, learning networks and capacity building to increase their viability and impact.

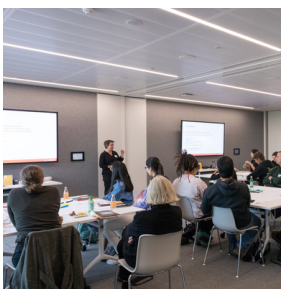


## Shortening supply chains

We co-design & build collaborative short supply chains that enable equitable access to food, resilient regional economies, and agroecological practices on farms.

## Envisioning and growing better food systems

We work with communities and partners to envision better food systems, attract the people and investment to make them happen, and communicate their potential to inspire others.



## Creating a global commons

We work with our global network of Open Food Network partners to build shared tools, open source software and resources that reduce the cost of development for all.



# Our Strategic Focus

Since 2021, our strategic focus has been on:

## **Maturing the Organisation:**

Putting in place the processes, systems and most importantly, people, needed to make our vision a reality.

## **Understanding and maximising our impact:**

Ensuring our work creates lasting positive change by measuring its impact and ensuring we are focusing our efforts on the right areas for the maximum return on investment.

## **Delivering quality products and services to enable change:**

This includes the Open Food Network Software Platform, Enterprise Consulting, Sector Development work, Projects, Research and more.

## **Our 2022-2025 strategic directions are:**

### **Demonstrating systems change**

We harness people, technology and expertise to deliver powerful products, projects and services that transform food systems.

### **Creating an enabling environment**

We influence and set the agenda for future investment in the food system by fostering strategic partnerships and long term relationships which unlock funding.

### **Building an inspiring organisation**

We maximise the capacity of our people and business to effect positive change in Australia and as part of the Global Commons.





# Our Values

## Ecosystems

We support enterprises moving to regenerative forms of agriculture, that (re)build resilient natural systems for future generations.

## Transparency

We believe in openness; both in the platform we are building and the organisation that supports it.

## Empowerment

Our projects creates conditions to empower people to create the food systems that work for them.

## Subsidiarity

We believe that decisions are most effective when they are made at the most local level possible.

## Global Commons

Everyone in the community co-creates and shares responsibility for our global commons.

## Kindness

We are building a people system. Care and empathy for each other lie at its heart; celebrating respect, solidarity, diversity and inclusivity.

## Constant Emergence

We live in a perpetually evolving world, which requires constant agility, organic growth and letting go.

## Relationships

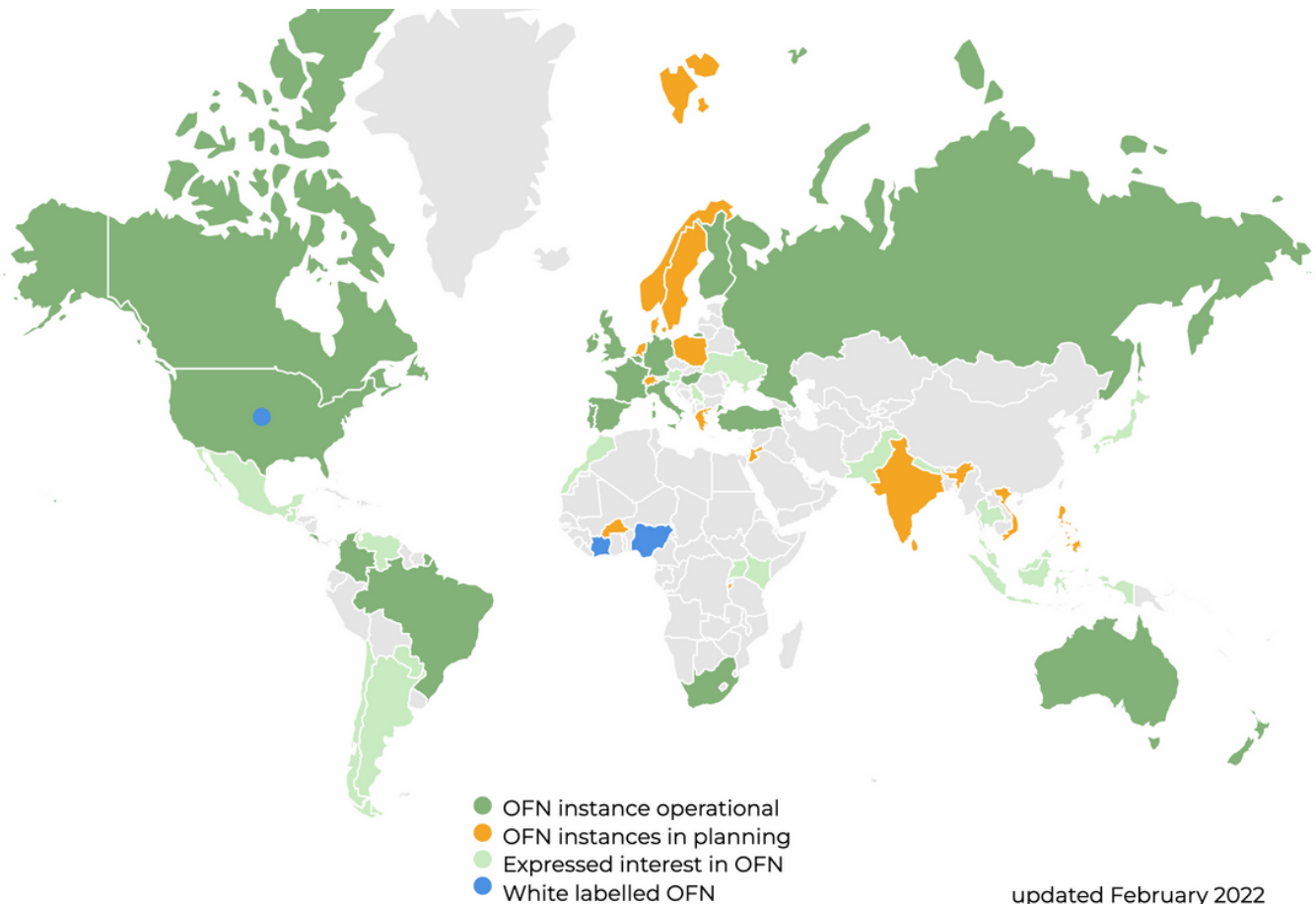
We put great value on the interconnections between people; and between people and all other beings.

## Systemic Change

We believe in a global transition that addresses the root causes of current ills, not its symptoms.



# OUR IMPACT WORLDWIDE



The Open Food Network Australia contributes to the Global Commons that is powering more than 15 Open Food Network instances (and three white label instances) around the world.

We drive global change at a local scale through embedding subsidiary into our operating framework - all of our work can be replicated by anyone around the world.

Open Food Network Australia channels 40% of our platform revenue and 10% of our total revenue into the global commons. This is used to fund software development, staffing, shared resources, infrastructure and tools.





## A message from the Board

This year has been one of our most exciting, impactful, and also challenging years to-date as an organisation. The food enterprises we work with have been stretching, flexing and adapting since COVID first hit, and our role in co-creating and activating short supply chains has responded to those challenges.

As an organisation we conceptualise our place in the food system as the mycelium: networking the systems together, transferring energy and support to enable initiatives to mushroom up in response to their local community needs. That has certainly felt true through this period and through this annual report you'll have a chance to read about what has been going on below the surface of our organisation, and the exciting projects and initiatives that we've helped to grow.

We entered this year on the tail end of a period of significant organisational growth. We expanded our consulting services, attracted more philanthropic support and experienced a huge demand for our software platform. This meant growing rapidly, thanks to the support from the Working for Victoria program and other funding.



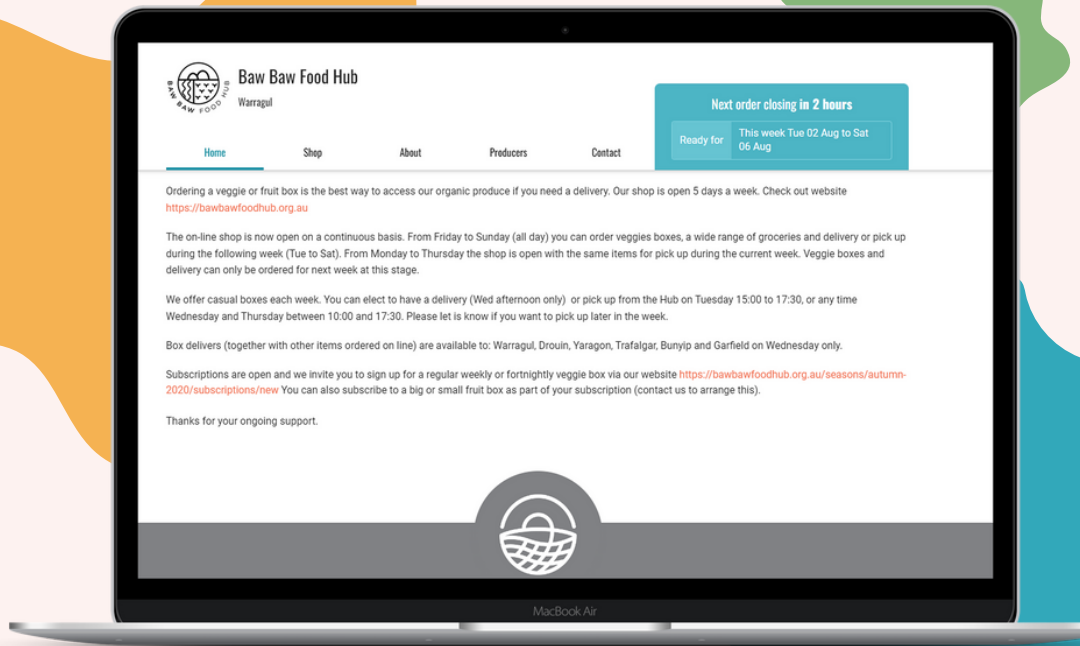
Thankfully, we were able to support the growth without losing what makes the Open Food Network special.

That growth, along with additional funding, also enabled us to deliver some ambitious, large-scale projects unlike anything tried in Victoria before, in particular Open Road, our collaborative logistics service. Bringing our lean experimental approach to the knotty problem of small-scale logistics was an invigorating and insightful experience that has further informed our work.

Looking forward, we're excited about continuing to demonstrate our ability to create systems change through connecting people, technology and knowledge across local and regional communities throughout Australia. We believe there is so much possibility to create positive change through and in our food system, and we want to unlock the resources and investment to do this!







## Open Food Network Platform

The Open Food Network software platform has experienced significant growth in recent years.

The software platform is updated weekly by our development team, with many new features and enhancements being released in the past year, and further improvements planned for 2023, including public release of our API.

We are focusing on making the platform integrate with other software platforms and in the process, strengthening the role it plays in connecting enterprises within food supply networks.

15+

Countries

\$16M

Transactions

2,528

Producers

38,839

Eaters

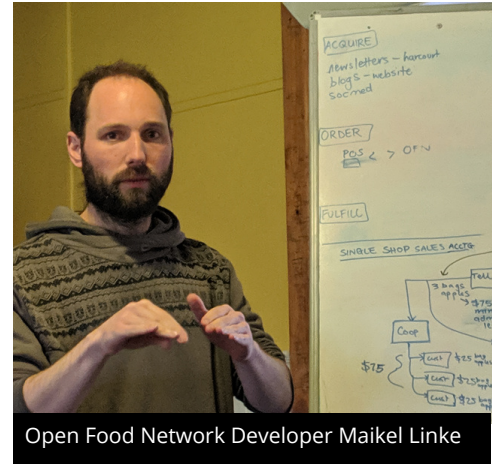
Open Food Network Platform usage in 2021



## Continual optimisation

Our development team managed 47 updates in the 2022 Financial Year - that's almost one a week! Along with bug fixes and patches, major improvements include:

- An overhaul of reporting functionality
- Invoice template improvements
- Development of customer API endpoints



## Our development roadmap

We are extending our API to products as well as customers, which will enable us to connect other online e-commerce platforms (such as Shopify) to the Open Food Network. A large part of this development has been funded by Sustainable Table.

We have also conducted a community food enterprise sector pulse check, which has helped us to understand the technology needs of Community Food Enterprises.

## Why farmers, producers and food hubs choose the Open Food Network:

"When COVID came along our workload tripled and Open Food Network was there. And it was built and it was easy. And I had no time to build anything else.

And it worked really well. It reduced our workload by more than half at a time when we really, really needed it.

We've also found that we can adapt a lot of things in the Open Food Network platform to suit our needs, which has been extremely helpful and made our workflow a lot better."

**Ruth Gaha-Morris - Southern Harvest Association**





## Open Food Ecosystem

We are working with community food enterprises around Australia to develop technology solutions that integrate with and extend Open Food Network software functionality. This has included:

- **Enterprise dashboards** - These are being used by community food enterprises to simplify producer/ vendor order management, and extend their marketing functionality.
- **Automated spreadsheets** - Helping customers reduce their administrative burden through automation of complex and repetitive tasks like calculating prices or choosing what to put in food boxes.
- **Food justice initiatives** - Early stage projects such as discounts and vouchers to enable equitable access for eaters via hubs using the Open Food Network.
- **Software migration support** - When the Victoria Country Markets program finished, we helped producers migrate to the Open Food Network software platform through a streamlined onboarding process.

### Enterprise dashboards explained

The enterprise dashboard pulls data from the Open Food Network, and other systems that a farmer, producer or food hub may use, and aggregates it into one place - the enterprise dashboard - where it can be analysed as needed.

This has been a game changer for organisations like Tasmanian Produce Collective, who are one of our first customers to use the dashboard.

Early benefits include reduced administrative time, fewer errors and a better ability to analyse data. Future improvements are likely to help with marketing and sales functionality as well.

"I am loving the dashboard - it is becoming a one-stop shop for everything that we need to do."

Kim Croker - Tasmanian Produce Collective



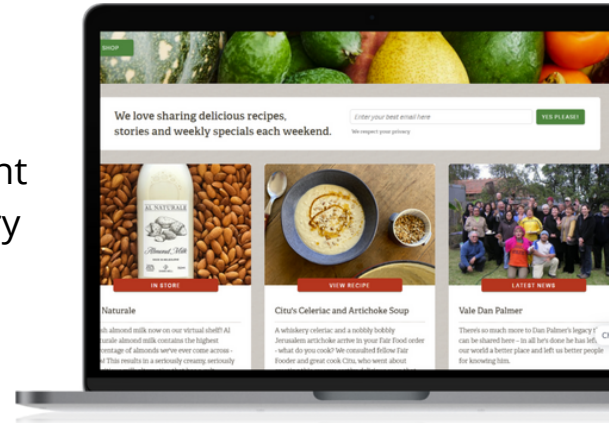
## Technology Consulting

### CERES Fair Food

We are continuing to provide design and development support for CERES Fair Food's organic grocery delivery service, e-commerce solution and website.

Key developments have included:

- **Liquor Sales** - New features to enable online sales of liquor.
- **Technical Planning workshop** - Facilitated an online planning workshop to help plan the future of CERES's online systems.
- **Increased Reliability** - Continual optimisation of CERES infrastructure which has resulted in increases in speed and uptime.
- **Reduced Technical Debt** - Removal of unnecessary features to clear up technical debt, making room for future innovation.
- **New Team Members** - The CERES Fair Food Team now has a new Product Manager and Product Designer.



### Food Next Door - Out Of The Box

Mildura based Food Next Door supports newly arrived migrants and refugee groups to re-engage with farming and grow food.

They run a social enterprise called Out of the Box, which provides the community with access to 100% local and organic produce.

We worked with them to transition their online store and subscribers from Shopify to our platform. We also provided video and email training to assist with the transition.





From left: Jim from Pacdon Park, Pete and Bernie with their combined produce boxes from Grown for You and Murrumbidgee Basin Produce, North East Driver Mick, Driver Grace delivering produce for Wangaratta Online Farmers Market to Regional Activation Officer Eva.

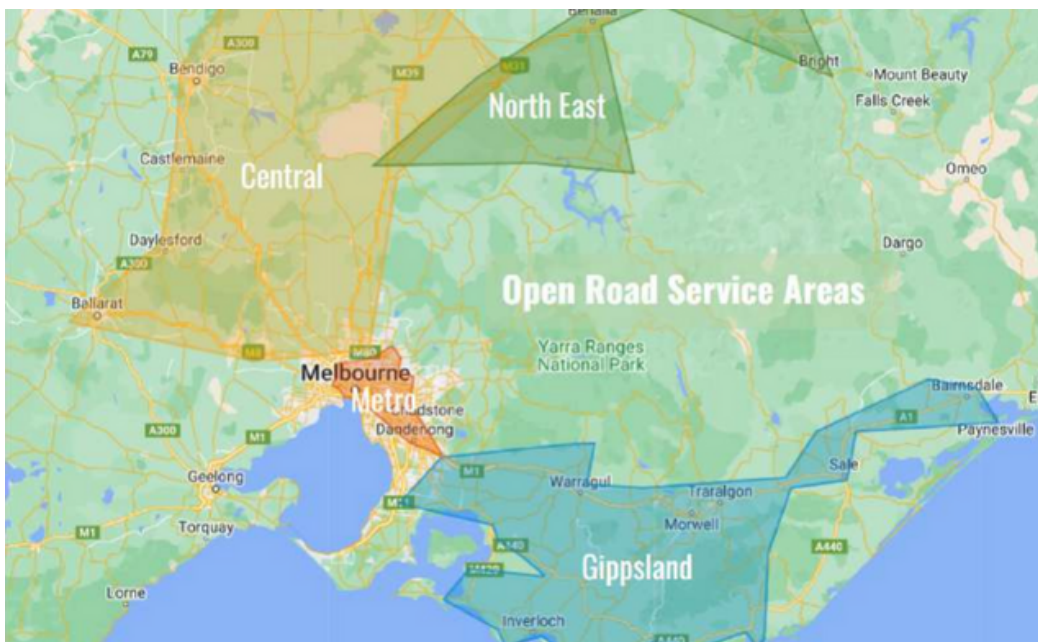
## Open Road

Open Road was a collaborative logistics pilot program operated by the Open Food Network in partnership with the Victorian State Government.

It ran from July '21 to June '22 and received great feedback including:

- Freeing up time that producers would ordinarily spend driving.
- Creating connections between farmers, producers, food hubs and retail stores.
- Helping to reach new customer bases.
- Increasing the number of packing cycles possible.
- Reducing carbon emissions and congestion by delivering from multiple suppliers along shared routes.

Although this project is no longer running, there is clear evidence that similar schemes could have a massive positive impact on regional economies.



3

routes

121

businesses

375

delivery addresses

1900+

boxes of produce

Key Learnings

Gallery



## Whole Crop Purchasing

This project aimed to prevent on-farm food waste by helping farmers sell seasonal gluts, seconds or to create new, secure markets for current and future crops.

We brokered 25 individual relationships including six formalised partnerships that were co-designed by farmers and buyers in a distributed risk model.

7.8

MtCO2 Avoided

4.2

Tonnes of produce  
sold

\$28,700

Worth of produce  
saved

76%

Shipped via  
Open Road

[Read the report](#)

## Strengthening Regional Economies

The pandemic highlighted the importance of Community Food Enterprises (CFEs) in maintaining food security. With support from the Working for Victoria Program (funded by the Department of Jobs, Precincts and Regions) we created a range of roles that supported regional food activation.

This included embedding 6 Regional Food Activators within four partner CFEs, which allowed for greater knowledge and resource sharing, as well as opportunities for collaboration and brokerage to occur.

This led to many innovative developments, including collaborative logistics pilot program Open Road, the 'Like Peeling an Onion' series of webinars, resources to support capacity in the sector and the launch of the Australian Community Food Enterprises Facebook Group.





## Merri-Bek Food Hub Co-Design

We ran a community co-design process to understand the feasibility of a food hub to address food insecurity in the City of Merri-Bek (formally City of Moreland). The process surfaced bold community ambitions for a locally driven food hub however no organisation existed to drive its development.

Over the past year, we have been working with Merri-bek community members and the Council to implement the first steps towards a collaborative community food hub. The project has adopted Collective Impact methodology, which suggests having a backbone organisation to guide collective work with a shared measuring system for impact. To work towards this, we have helped to establish and support a Food Leadership Action Group (FLAG), that will serve as this backbone organisation.

We have supported the FLAG to begin developing a shared mission and governance structure, plus assisting the group to design and deliver a community grants seed funding program to advance the community food hub. The innovative granting process used a participatory budgeting approach to make collective decisions for the funding. We have also developed a Collective Impact Measurement Framework, co-designed with the group to reflect their ambitions for impact in the region.

Case Study

Co-design framework

A close-up photograph of a young green plant growing in a field of dry, harvested corn stalks.

## Young Farmer Pathways

Agriculture Victoria engaged Open Food Network Australia to complete a research report on the alternative pathways (e.g. beyond inheritance) to farm business ownership in Victoria.

Research included a global literature review of successful models, analysis of local and global policies and regulations that can create an enabling environment for new and/or young farmers plus stakeholder interviews with farmers across varying scales and sectors of agriculture.

Based on our research, we focused on 5 models relevant for the context of Victorian farming and provided recommendations against each area. Read the report in the link below.

[Read the report](#)

A wide-angle photograph of a lush green agricultural field with rows of crops, under a blue sky with light clouds. In the background, there are green hills and a wind turbine on the left.

## Land Use Futures in Whittlesea

We were engaged by the City of Whittlesea to conduct a feasibility study of land-sharing initiatives in their region to keep agricultural land in production and support a thriving local food economy.

We looked at best practice globally, and consulted with local farmers, landholders, and aspiring farmers to recommend a best fit for their region.





## Fawkner Food with Dignity

Fawkner has the highest food insecurity of all suburbs in Merri-Bek, which was exacerbated by the COVID pandemic. With funding from VicHealth, and a collaboration with Fawkner Commons and Fair Share Fare, we were able to put in place a tiered pricing model using the Open Food Network software platform.

Tiered pricing and cross-subsidisation meant that those who could pay a bit more were able to, which helped improve access for those who couldn't afford to pay the full amount. Throughout the project, 752 people accessed food.

The program promoted social inclusion and connectivity, with people coming together to share fresh, nourishing local produce. It also helped to remove some of the barriers in asking for help, and was instrumental in the seeding the establishment the Merri Food Hub.



## Hepburn Food Hub

Hepburn Shire Council engaged us to bring together the local community to co-design a food hub. We drew on our past experience to help this Victorian community articulate the most important components of their hub, both physically and in terms of the impact it needed to have for local producers and eaters.

Following the workshop, we saw the community inspired into action, forming a steering committee to drive the project forward. Our findings are summarised in the report below.

[Read the report](#)

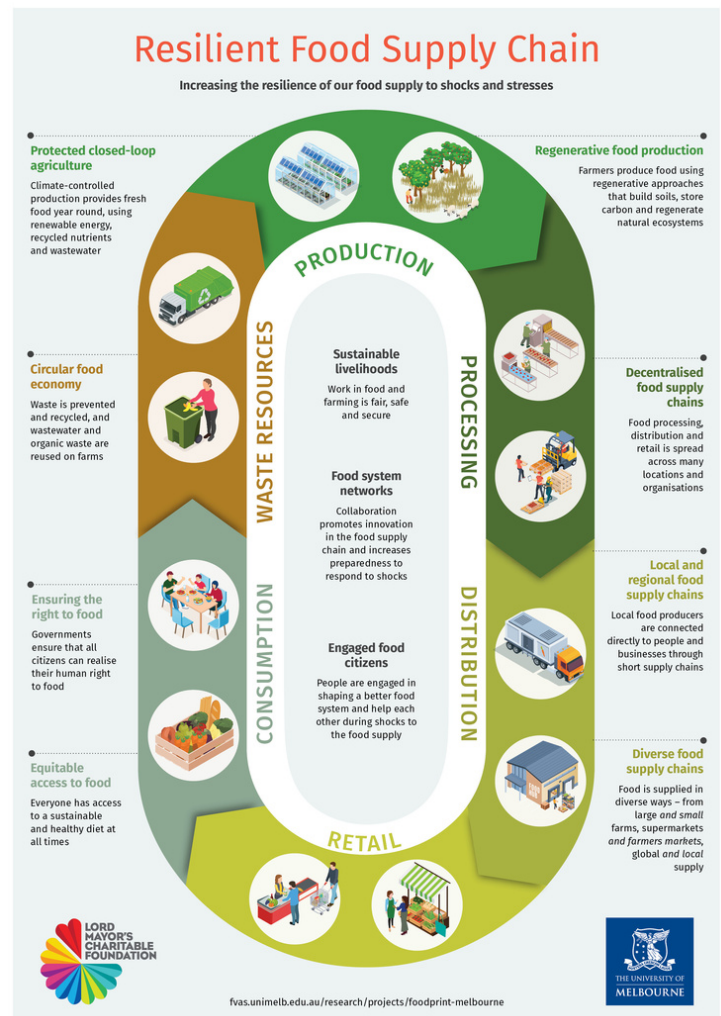


## Foodprint Melbourne

The Foodprint Melbourne project, based out of The University of Melbourne, is a co-design research project that aims to understand the resilience of Melbourne's food system in response to specific shocks and stresses, such as the pandemic and bushfires.

We supported the project's community co-design process, and guided the development of a roadmap, recommending how to help ensure Melbourne's food system is more resilient in the face of future shocks.

[More information](#)



## Strengthening Victoria's Food Share Organisations

The Open Food Network contributed to a project led by Think Impact to better understand the value of Foodshare organisations in regional Victoria. As part of this project, we helped to conceptualise how these organisations and the community agencies and informal networks they work with are vital components in their respective regional food systems.

For instance, for every \$1 in donations to a food share results in \$66 worth of food going to those experiencing food insecurity.

The report outlines strategic directions to build regional food resilience and impact through collaboration in the sector.

[Read the report](#)



## Land Use Futures

We continued our body of research work for the Climateworks Land Use Futures project. This involved defining agro-ecological production systems and compiling case studies representative of those systems.

Working with the Climateworks' modelling team, we reviewed existing relevant research, and consulted experts to put quantitative values on the positive impacts of regenerative agriculture.

These values will be used to represent each of the diverse agro-ecological systems in modelling the potential impact of these systems in Australia's land-use futures

Participation in the project afforded us the opportunity to deepen our research capability in regenerative and agro-ecological systems and their role in climate mitigation and the future of food production.

[More information](#)

## Consensus Statement: Towards a Healthy, Regenerative and Equitable Food System in Victoria

During the pandemic, 23% of Victorians had to turn to low-cost, unhealthy foods because they could not access affordable healthy food.

Our broken food system is responsible for food insecurity, which is why we, along with 16 other organisations making up the Food Systems and Food Security Working group at VicHealth released a consensus statement on the matter.



[Read it here](#)





## Sustainable Table

We have continued in our advisory capacity for Sustainable Table, informing the foundations for a new and impactful approach to collaborative philanthropy in agro-ecological systems in Australia.

We have played a role in assessment of projects for impact and have enjoyed the tight concordance with other amazing advisers on the project who have deep integrity and commitment to transformative change of the food system.

## Moving Feast

We are a founding partner in Moving Feast, which began as a collective of social enterprises working together to produce, cook and deliver food to vulnerable people in Melbourne during the 2020 pandemic and beyond.

Our participation in this collaboration during 2021-22 has included using our collaborative Open Road logistics service and our Open Food Connect brokering service to improve connections between producers and social enterprise buyers, and increasing our support for food hubs with food justice objectives (i.e. improving cultural appropriateness and food access).



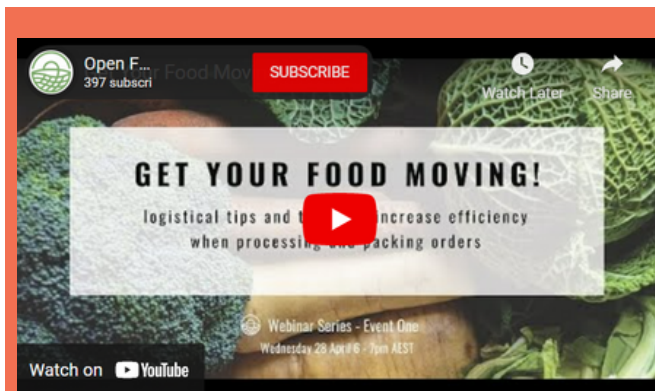


## Webinar Series: Like Peeling an Onion

This webinar series focused on the many layers involved in running a community food enterprise, and helped to participants hear about the skills and helpful tips and tricks, covering topics:

- Logistics
- Business development
- Marketing
- Customer retention
- Scaling up

Guest speakers included: EdiGrocer, Baw Baw Food Hub, Prom Coast Food Collective, Melbourne Farmers Markets and Food Connect Brisbane, the webinars created a shared and accessible space for learning during the COVID pandemic.



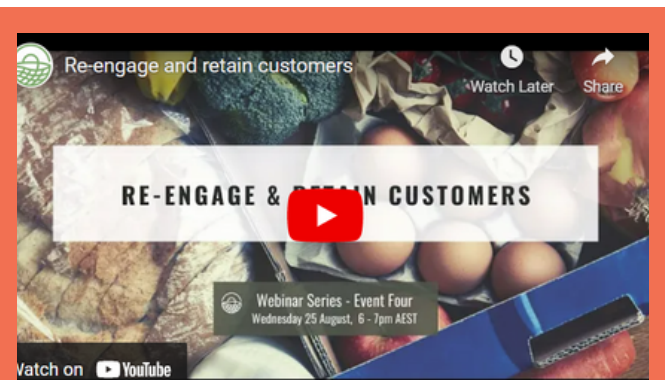
Webinar 1: Get Your Food Moving!



Webinar 2: Making Informed Decisions



Webinar 3: How to set a fair price



Webinar 4: Re-engage and retain customers

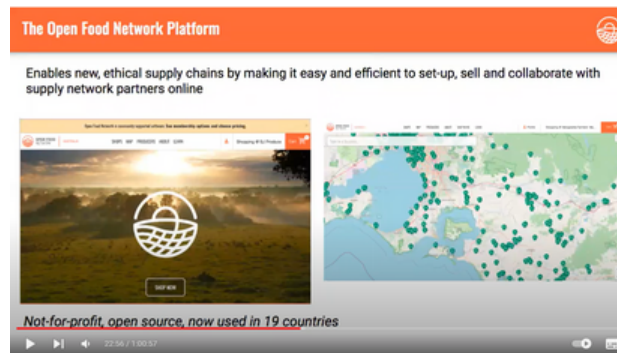
Watch here



## Growing a food hub webinar and resources page

We have spent the last decade working with food hubs and other community food enterprises, and ran a webinar for the sector to share our learnings from this time. This webinar was hugely popular, with over 200 registrations and 40 attendees on the day.

As part of the webinar we also gathered together the hundreds of resources that we have created for community food enterprises, and made these easier to access by our network.



[Watch here](#)

## Australian Community Food Enterprises Facebook Group

In May 2021, we established the Australian Community Food Enterprises Facebook Group, which now has 150 members who are involved in farming, food hubs, farmers markets, CSAs and other food businesses.

[Join the group](#)

## Other resources for Community Food Enterprises

We have created hundreds of free resources for Community Food Enterprises. These can be accessed at the links below.

[Guides](#)

[Webinars](#)





This year we said goodbye to a number of long-serving Board members, for whom we are incredibly grateful. Robert Pekin, Dr Dianne McGrath and Greg Larsen have stepped away from the Board to take on other responsibilities.

We thank them for their many years of guidance and support, without which we would not be the organisation we are today.



**Robert Pekin**



**Dr. Dianne McGrath**



**Greg Larsen**

We undertook a recruitment process for new Board members in late 2021, and were delighted to welcome Lara Douglas, Eli Court, Matt Shanks, Jen Sheridan and Sarina Kilham to our board in early 2022.

The injection of new perspectives, expertise and energy is providing exciting direction for the coming year.



## Eli Court

Eli is a skilled communicator, a builder of bridges and a person who loves to bring people together to work towards a common cause. He understands the reality and challenges of farming, and is deeply committed to soil and landscape restoration, and to seeing regional communities benefit from the opportunities that regenerative approaches to agriculture offer.

Now as CEO at Soils for Life, Eli has over a decade of experience in the non-profit sector working on climate and sustainability research, policy and engagement. His former roles include Engagement Director at Farmers for Climate Action and System Lead (Food, Land and Oceans) at ClimateWorks Centre, as well as a range of roles in energy systems, community building, government policy development, advocacy and law.



## Helen Allard



Helen is a lawyer and Director of Clearpoint Legal, a boutique law firm that provides innovative commercial advice and finds the best legal solutions to align with client strategy and values. Helen has a particular interest in issues facing companies developing, sourcing or providing IT products and services, and has worked with start-ups through to large corporate entities to advise on privacy, employment and intellectual property risks.

Helen holds Bachelor of Arts and Juris Doctor degrees, and is soon to complete a Masters in Intellectual Property Law from the University of Melbourne



## Lara Douglas

Lara has worked in financial accounting, risk management and compliance in large banks in the UK and Australia. She is currently a General Manager in the Banking Supervision division of the Australian Prudential Regulation Authority, a Commonwealth agency.

Lara is AICD qualified, holds an MBA from Edinburgh University, obtained ICAA qualified accountant status (inactive membership) and has a Bachelor of Commerce from the University of Tasmania.



## Serenity Hill



Serenity is a co-founder and Executive Director of the Open Food Network. Serenity has extensive experience in policy development in government most recently in climate adaptation, and in delivery of large-scale projects for government clients. She is an advisor to the Sustainable Table Fund and a regular speaker on food system change”.

Serenity comes from long lines of farmers on both sides of her family. She is a regenerative farmer, passionate about developing solutions that deal with the multitude of barriers to expansion expansion of agro-ecological farming across the country

## Sarina Kilham

Sarina is an academic focused on sustainable rural development and food systems innovation. Sarina spent 10 years living and working in Timor-Leste, primarily with the United Nations on rural agriculture, energy and water projects.

Sarina holds a PhD in Sustainable Futures from the Institute of Sustainable Futures, University of Technology Sydney- researching biofuels and smallholder farmers in Brazil and Timor-Leste. Sarina currently teaches at a major regional University in NSW, teaching agricultural extension, rural sociology and food systems to >25% of Australian agricultural science graduates. Sarina likes roller-skating, cycling and hanging out with her family and two dogs.







## Matt Shanks

Matt uses 20 years of design, technology and product experience to enable socially responsible early-stage startups and fast-growing scale-ups minimise waste, grow, and make a positive difference. He's worked at all levels of the private and public sector and helps the businesses he believes in use digital technology to improve the way we live and the impact on our planet – right now, this means focussing on Health, Climate Adaptation (Food, Energy, Water, Land), Human Rights, and Education. He's an advocate for lean design, hypothesis-led product development, evidence-based decision making.

## Jen Sheridan

Jen is a creative and strategic executive director and principal consultant, working to effect change through research, evaluation, communication, and on-the-ground implementation of new systems that address wicked food system problems.

She has a background in academia and journalism, and a long history of community work in food systems. Jen has an excellent track record of communicating research for audiences including media and policy-makers, as evidenced by the reach and impact of her work.



## Kirsten Larsen



Kirsten is the co-founder and an Executive Director of the Open Food Network. She has an in-depth understanding of the complex challenges surrounding sustainability and resilient food systems and is passionate about technologies and the role that it can play in building a new, fairer and more connected food system.

Kirsten is a world recognised leader in the food systems space and has built up strong networks across diverse food enterprises and organisations. She has published multiple research papers, worked extensively with Government and has been recognised for her work in the sector through an Honorary Fellow at the Melbourne Sustainable Society Institute (MSSI).





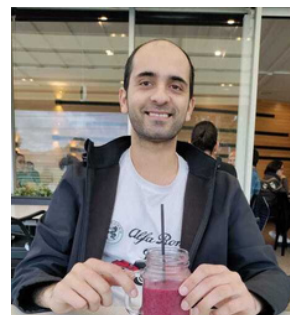
**Amida Cumming**  
Project Officer



**Braulio Desentis**  
Business Management and  
Admin Officer



**David Cook**  
Software Developer



**Divyansh Tripathi**  
Project Officer



**Georgia Savage**  
Project Coordinator



**Jess Zahra**  
Product Designer



**Kirsten Larsen**  
Food Systems Specialist



**Maikel Linke**  
Lead Software Developer



**Prudence Rothwell**  
Project Coordinator



**Ronella Gomez**  
Product Coordinator



**Serenity Hill**  
Food Systems Specialist



**Sophia Christoe**  
Project Coordinator



**Manuel Perez**  
Software Developer



**Katrina Dunnett**  
Marketing & Communications  
Coordinator



## Jen Sheridan

After five and a half wonderful years, food systems extraordinaire Jen Sheridan has stepped back from Open Food Network. We want to extend a huge thank you to Jen. It is hard to imagine where we would be without her dedicated and generous contribution to the Open Food Network, both in Australia and with our global movement.



## Our Extended Team

Thank the following staff who are no longer working with us, but who have contributed so much to the Open Food Network across 2021 and 2022:

Grace Arnold  
Renata Cumming  
Alex Diamond  
Cheryl Orchard  
Philippa Leuzzi  
Megan Roberts

Susan Earl  
Adele Carney  
Vanessa Fraser  
Anton Therkildsen  
Babor Kaemmerling  
Eva Eriksson

Fiona Battershill  
Jack O'Connell  
Jane Wong  
Laura Binks  
Rasha Tayeh  
Jatheesha Pittam  
Megan Larsen-Smith

And a special thanks to those who worked tirelessly to establish and deliver Open Road:

Lydia Mofakhami  
Amelia Bright  
Holly Gurling

Narelle Watson  
Michael Frewin  
Daniel Green  
Wayne Starkey

Ajaypal Singh Chief  
David Schoeffel  
Joanne Doolan  
James Henry

## Our Interns

We would also like to extend a huge thank you to the interns who worked with us:

Huyen Cao  
Joe Cadzow  
Trish Talob  
Lok Chow

Georgia Eastment  
Katie Birrell  
Nanon (Non) Karnchanachari





## Our Funding Partners

Thank you to everyone who has funded the Open Food Network. We would not have had the opportunity to work on such amazing projects without you. Our 2021 and 2022 funders include:





## Our Collaborators

The work that the Open Food Network does would not be possible without the organisations we collaborate with to build fairer food systems. This includes:



We work with numerous Community Food Enterprises, and we wanted to thank a few in particular who have worked with us to deliver projects including Open Road. This list is only a small subset of an incredible sector, and includes:





## TRADING, PROFIT AND LOSS STATEMENT

For the year ended 30 June 2022

	2022 \$
<b>SALES</b>	
Software Services (Non-OFN)	129,927
Consulting income	-
OFN Services	173,015
Platform fees	25,173
Open Road User Contributions	40,198
Other customer revenue	540
Government grants	892,435
Non-government grants and donations	129,777
Other government support	-
	<u>1,391,065</u>
<b>GROSS SURPLUS FROM TRADING</b>	<b><u>1,391,065</u></b>
<b>INCOME</b>	
Interest received	377
Interest received - non-bank	<u>1,637</u>
	2,014
<b>EXPENDITURE</b>	
Accounting and audit fees	11,000
Accrued Annual leave	8,108
Accrued Long service leave	22,745
Advertising and marketing	52
Bad debt expenses	51,105
Bank charges	59
Contractors and consultants	12,935
Donations and grants	-
Entertainment	-
Filing fees	176
Fines and penalties	2
Governance and board expenses	248
Hire of plant and equipment	1,851
IT licences & subscriptions	32,378
Insurance	3,769
Interest - ATO	1,079
Interest on bank loans	-
Memberships	550
Merchant fees	933
Motor Vehicle allowances paid	1,049
Motor vehicle expenses:	-
Fuel and motor oil	23,625
Leasing charges	61,186
Other vehicle expenses	1,263



# Finances

	2022 \$
Registration and insurance	1,121
Repairs and maintenance	350
Partner and program support	9,470
Printing and stationery	145
Professional development	2,673
Recruitment expenses	750
Rental expenses	2,305
Staff training and welfare	125
Superannuation - contractors	675
Superannuation contributions - Employees	104,273
Travel	192
Wages	1,062,714
Workcover	3,160
	<u>1,422,066</u>
<b>DEFICIT FROM ORDINARY ACTIVITIES BEFORE INCOME TAX</b>	<u><b>(28,986)</b></u>
Retained surplus at the beginning of the financial year	<u>250,036</u>
<b>TOTAL AVAILABLE FOR APPROPRIATION</b>	<u><b>221,050</b></u>

# Finances

## BALANCE SHEET As at 30 June 2022

	Note	2022 \$
<b>CURRENT ASSETS</b>		
Receivables	2	61,168.89
Cash assets	3	349,457.10
Other assets	4	2,215.40
<b>TOTAL CURRENT ASSETS</b>		<b>412,841.39</b>
<b>NON-CURRENT ASSETS</b>		
Other financial assets	5	-
<b>TOTAL NON-CURRENT ASSETS</b>		<b>-</b>
<b>TOTAL ASSETS</b>		<b>412,841.39</b>
<b>CURRENT LIABILITIES</b>		
Payables	6	2,579.18
Provisions	7	24,462.73
Personnel-related items	8	38,881.25
Tax liabilities	9	18,512.67
Other current liabilities	10	78,563.87
<b>TOTAL CURRENT LIABILITIES</b>		<b>162,999.70</b>
<b>NON-CURRENT LIABILITIES</b>		
Provisions	7	28,791.82
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>28,791.82</b>
<b>TOTAL LIABILITIES</b>		<b>191,791.52</b>
<b>NET ASSETS</b>		<b>221,049.87</b>
<b>EQUITY</b>		
Accumulated surplus		221,049.87
<b>TOTAL EQUITY</b>		<b>221,049.87</b>

# Finances

## STATEMENT OF CHANGES IN EQUITY

As at 30 June 2022

	2022 \$
<b>Total equity at the beginning of the financial year</b>	<b>250,036.22</b>
Surplus attributable to members	(28,986.35)
<b>Total equity at the end of the financial year</b>	<b>221,049.87</b>

## STATEMENT OF CASH FLOWS

For the year ended 30 June 2022

	Note	2022 \$
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	<b>11</b>	
Receipts from government grants		932,435
Receipts from non-government grant		129,777
Receipts from customers		350,332
Payments to suppliers and employees		(1,330,659)
Net cash generated from operating activities		1,412,544
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Interest received		2,014
Loans to related parties – receipts		936
Loans to related parties – payments		(6,355)
Net cash provided by investing activities		(4,718)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net Increase in cash held		78,480
Cash at the beginning of year		270,977
Cash at end of year		349,457